



# NI 43-101: A Quick Start Guide to the Disclosure Standards

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#### NOTE:

- This webinar is about how to disclose technical information in compliance with NI 43-101
- This webinar is <u>not</u> about how to <u>perform technical activities</u> correctly as a professional, or why NI 43-101 didn't stop the mineral project from failing



# A quick start guide to the reporting standards for mineral projects



1) What is disclosure?



2) What disclosure is covered by NI 43-101?



3) What role do professionals play in disclosure?



4) How do professionals assess relevant experience to act as a qualified person?



5) What are the top 5 areas of non-compliant disclosure in technical reports?



## **#1)** What is disclosure?

"Disclosure" is the timely release and broad dissemination of important information to the market about a company's business activities

#### **Disclosure should be:**

- Timely
- Reliable
- Clear
- Comparable
- Decision-useful





## Why is disclosure important?



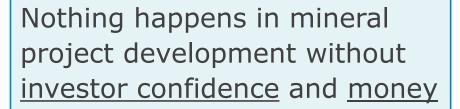
**Investor protection** 



**Efficient marketplace** 



**Corporate governance** 





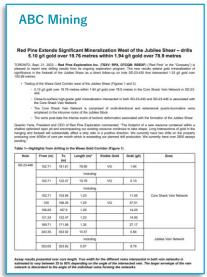
**Linked to share price** 



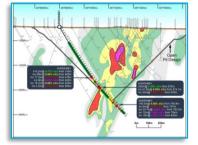
## **#2)** What disclosure is covered by NI 43-101?

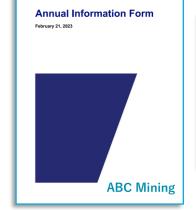


Disclosure covers basically everything!









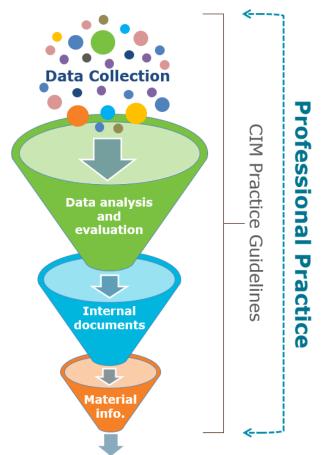




Disclose it ... you own it!



## NI 43-101 – It's just about disclosure!



Many people wrongly believe that NI 43-101 is a "**technical standard**" that demonstrates a mineral project's legitimacy and viability.

"How could the project fail? – it had a technical report!"

Unfortunately, NI 43-101 is just a "disclosure standard".

**DISCLOSURE ← NI 43-101** 



## #3) What role do professionals\* play in disclosure?



Professionals provide technical advice and opinions



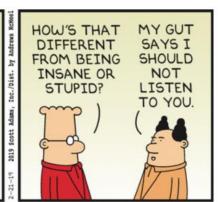
Professionals act as gatekeepers within the capital markets



Professionals sign-off on technical disclosure







Scott Adams, Dilbert, 2019



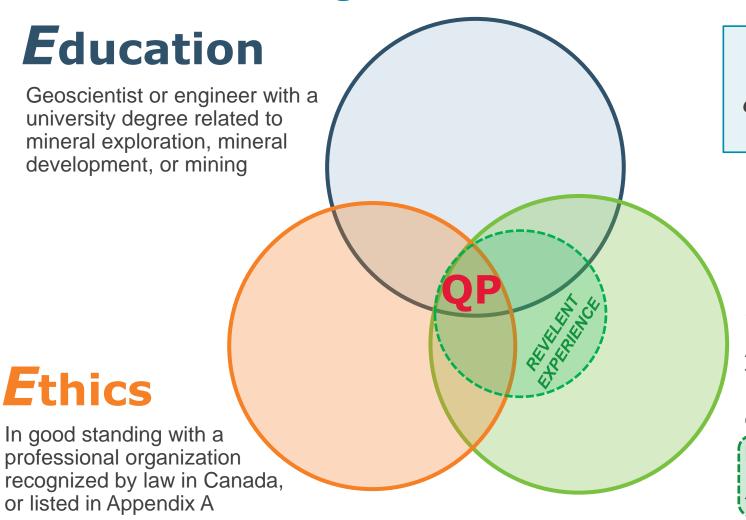
# Professional's "gatekeeper" role when <u>acting</u> as a Qualified Person in the capital markets

## "Four key provisions under NI 43-101 where the QP is a "gatekeeper"

- All disclosure of technical information on a property material to the company must:
  - 1) Be prepared by or approved by a **QP**
  - 2) Provide the name and relationship of the **QP** to the company
  - 3) State whether the **QP** has verified the data, describe how the data was verified, and explain any limitations or failures to verify the data
- A technical report must:
  - 4) Be prepared and signed-off by one or more **QPs**
- QPs must act in the <u>best interest of the capital markets and the investing public</u>
- QPs act as a "public protection bridge" between the company and the investing public



## 3 "E"s of the Qualified Person definition



Qualified Person (QP)
is a term created by the
capital markets for the
capital markets

# **E**xperience

At least 5 years of experience in the mineral industry that is related to their professional degree or area of practice &

has **Relevant Experience** related to the subject matter of the mineral project



# **#4)** How do professionals assess their relevant experience to act as a Qualified Person?







- Determining what constitutes relevant experience can be difficult and <u>common sense</u> needs to be used
- A professional <u>acting</u> as a Qualified Person should be comfortable defending their advice and opinions before their peers and <u>demonstrate competence and</u> <u>relevant experience</u> in **TWO** areas:
  - Activity being performed or undertaken
  - Mineral deposit style and mineralogy





# What are 5 steps that a professional can take to self-assess their own relevant experience?



1. Review relevant regulations, standards, and guidelines that apply to you



2. Assess your education and training, including professional development



3. Assess your work experience history (prepare a work experience matrix)



4. Assess your level of responsibility on past projects



5. Important Step: Seek feedback from your peers and supervisors



## **#5)** What are the top 5 areas of non-compliant disclosure in technical reports



1) Item 3: Reliance on other experts



2) Item 12: Data verification



3) Item 14: Mineral resource estimates



4) Item 15 - 22: Preliminary economic assessments



5) Missing cautionary language



## 1) Item 3 disclosure problems

### Requirement

 Each QP that prepares <u>scientific and technical information</u> disclosed in the technical report must accept responsibility for that disclosure and sign a QP Certificate

#### Problems

• Some QPs <u>improperly</u> use Item 3 to rely on <u>scientific and technical information</u> prepared by another P.Geo. or P.Eng. (*i.e.* metallurgy, block model, mine design, cost estimates, etc.)

#### 3 RELIANCE ON OTHER EXPERTS

As discussed in Section 1, the <u>Feasibility Study was completed by an integrated team</u> of service professionals, with extensive experience in the Saskatchewan potash industry. <u>This information was relied upon and extracted to create the majority of the content of this report</u>, of which the aim is to provide a summary of the pertinent information.<sup>1</sup>

Improper use of Item 3



<sup>&</sup>lt;sup>1</sup> Key content summarized in this report, specifically as it relates to mining, processing, and economics has been relied upon and extracted from the detailed Feasibility Study report



## 2) Item 12 disclosure problems

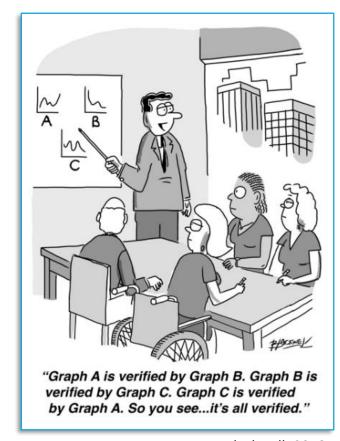
### Requirement

 Describe the <u>steps taken by the QP</u> to verify the data used in the technical report

#### Problems

- Treating the company's QA/QC (or the assay labs QA/QC) as the QPs own independent data verification
- Failing to describe steps the QP took to verify the data
- Treating unverifiable data the same as reliable data
- Not stating the QP's opinion on the adequacy of the data for the purpose used in the technical report

**Note:** The <u>site visit</u> by the QP is a critical component of the data verification process



Blackwell, 2018



## 3) Item 14 disclosure problems

### Requirement

• State the material assumptions used by the QP to estimate the mineral resource and support that the estimate has "reason prospects for eventual economic extraction"

#### Problems

- Using unverified historical or "legacy" data as the basis for the estimate
- Failure to consider the geologic model
- Reporting an unconstrained resource estimate (i.e. this is just a mineral inventory)
- Isolated blocks remote from likely mining access or are based on single drill holes
- Unrealistic cut-off grade (i.e. open-pit cut-off grade used for an underground deposit)
- Unreasonable metal price assumptions or metallurgical recovery
- Not explaining how the estimate meets "reasonable prospects for eventual economic extraction" (i.e. not disclosing the mining, metallurgy, cost, and price assumptions)



## 4) Items 15 - 22: PEA disclosure problems

### Requirement

- Include the cautionary language required by 2.3(3) of NI 43-101
  - PEA is preliminary in nature
  - Includes inferred resources are too speculative geologically to have the economic considerations applied to them
  - No certainty that the PEA will be realized

#### Problems

- A PEA is conceptual, so it often underestimates the project's costs, risks, and complexities
- Using the PEA to update, modify, or add to the PFS, FS, or LOM plan based on mineral reserves
- Using resource blocks that were converted to reserves in the "reserve case" mine plan, and some of the same blocks again in the "PEA case" mine plan
- Incorporate inferred resources into the same production profile, economic analysis, cash flow, or mine plan based on reserves

PEA outcomes are <u>always</u> disclosed as a separate analysis from the PFS, FS, or LOM plan



## 5) Missing cautionary disclosure problems

- Certain disclosure under NI 43-101 requires that the company provide mandatory proximate cautionary language to alert investors about the <u>risks and uncertainties</u> of the information disclosed
- This includes disclosure of:
  - **Historical estimates** (2.4 of NI 43-101)
  - Exploration targets (2.3 of NI 43-101)



Source: https://www.hertfordshirewalker.uk



## **Historical estimate**

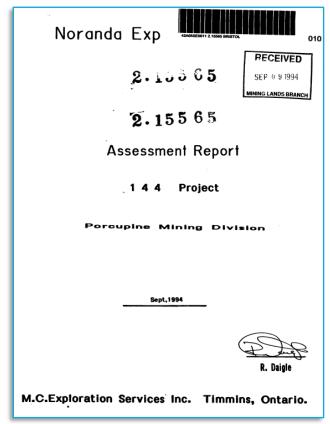
#### Requirement

Follow disclosure steps required by 2.4 a) – g)
 of NI 43-101 – they are very clear!

#### Problems

- Just calling the estimate "not NI 43-101 compliant"
- Reporting an old guesstimate of unknown origin (i.e. old assessment report)
- Lack of providing the required cautionary language
- Missing the source, date, and original estimate classification
- Not providing the planned work required to verify the historical estimate as current

**Historical estimate**: An unverified estimate prepared before the company obtained an interest in the property



Source: www.geologyontario.mndm.gov.on.ca



## **Exploration target**

### Requirement

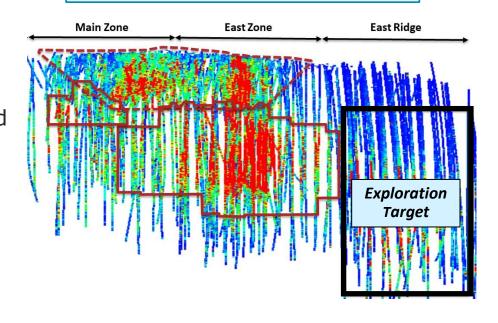
- Follow disclosure required by 2.3(2) of NI 43-101
  - Provide a range of tonnes and grade for the target
  - State the basis for the exploration target
  - State the required cautionary language:
    - Potential quantity and grade is conceptual
    - Insufficient exploration to define a resource
    - Uncertain if a resource estimate will be defined

#### Problems

- Lack of providing ranges for tonnes and grade
- Missing cautionary language
- Reporting an unrealistic exploration target

#### **Exploration target:**

Statement of a range of tonnes & grade of a potential mineral deposit with insufficient exploration to estimate a mineral resource





## Summary of what was discussed



#### 1) Disclosure

Fundamental to a well-functioning and efficient capital market and confidence in the market



#### 2) Disclosure under NI 43-101

• NI 43-101 is a "disclosure standard" not a "technical standard"



## 3) Role of professionals

• Acts as a "public protection bridge" (i.e. Qualified Person) between the company and investors



## 4) Assessing relevant experience

Know your competency limits and prepare a work experience matrix – be honest with yourself



### 5) Top 5 disclosure deficiencies

Address the top 5 disclosure deficiencies to improve compliance in Technical Reports





# **Thank You!**

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