

## SENIOR ENVIRONMENTAL CONSULTANT

**Premier Environmental Services Inc.** is seeking a Senior Environmental Consultant in Ottawa, Ontario to assist us with our continuous expansion program.

**About Us:** Join our esteemed boutique national environmental engineering firm as a Senior Consultant, working remotely in the Ottawa region. As a key representative for our firm, you will play a pivotal role in fostering client relationships, driving business development initiatives, and delivering exceptional environmental consulting services across Canada. We are committed to sustainability, innovation, and excellence, and we invite you to be part of our dynamic team.

**Role Overview:** As a Senior Environmental Consultant, you will serve as a primary liaison between our firm and our clients. Your expertise will be crucial in providing environmental consulting services and driving business growth in various sectors, with a focus on the National Capital Region. This role requires a strategic mindset, strong leadership abilities, and a passion for developing technical solutions for environmental challenges.

## Key Responsibilities:

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- Client Relationship Building: Cultivate and maintain strong relationships with clients across various sectors, including commercial retail, land development, real estate management, insurance, First Nations, and financial institutions. Understand their environmental needs and identify opportunities for collaboration and growth.
- **Strategic Guidance:** Provide clients with strategic guidance and technical expertise on environmental issues, regulations, and best practices. Leverage our firm's resources and capabilities to deliver exceptional service.
- **Collaboration:** Regularly collaborate with internal teams to develop innovative solutions and deliver high-quality environmental consulting services that exceed client expectations.
- Environmental Assessments and Remediation: Conduct environmental assessments and remediation projects, ensuring compliance with regulatory requirements and industry standards.
- **Team Building and Management:** Build a new team of environmental experts from the ground up. Manage and mentor team members to achieve excellence in their work.
- Expertise Areas (Collaborative Approach): While you do not need to be an expert in all these areas, your collaboration with other experts on the team will allow you to provide comprehensive services:
  - Occupational Health and Safety: Ensure safe practices during environmental projects.
  - Corporate Sustainability: Advise clients on sustainable practices and initiatives.
  - o Environmental Certification: Assist clients in obtaining relevant certifications.
  - Ecological Services: Provide expertise on ecological conservation and restoration.



- **Regulatory Compliance & Risk Management:** Navigate complex regulations and mitigate risks.
- Indoor Air Quality: Address indoor air quality concerns to enhance occupant health and comfort.

## Qualifications and Skills:

- Bachelor's or Master's degree in environmental science, engineering, geoscience, or a related field.
- Minimum of 7 years of experience in environmental consulting or a related industry, with a proven history of business development success.
- Working knowledge of environmental regulations and standards in Canada, with specific knowledge of Ontario and Quebec Standards.
- Registration as a Professional Engineer or Geoscientist in Ontario; and Quebec (an asset); and/or Certified Industrial Hygienist.
- Excellent communication skills in both French and English, with the ability to effectively engage and influence clients and stakeholders.
- Client-Facing Experience: Comfortable working in a client-facing role and managing key client relationships.
- Willingness to travel occasionally for client meetings, project assignments, and industry events.

**Company Culture and Values:** Our firm is dedicated to excellence, integrity, and sustainability. As a national organization serving clients across Canada, we strive to make a positive impact on the environment and society. We foster a collaborative and inclusive work culture where teamwork, innovation, and professional development are valued and encouraged.

## Salary and Benefits:

- Competitive salary commensurate with experience
- Remote work from home
- Comprehensive benefits package, including health insurance and paid time off
- Performance-based bonuses and incentives

Are you ready to take the next step in your career and become a key player in driving environmental excellence and business growth? Apply now to join our team as a Senior Environmental Consultant and help shape a sustainable future for generations to come!

Qualified applicants may e-mail resume to <a href="mailto:careers@premiercorp.ca">careers@premiercorp.ca</a>

Premier Environmental Services Inc. is an equal opportunity employer.

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